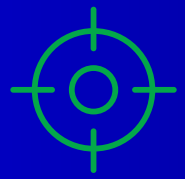


MOLDOVA
your next destination
for investments

KEY FACTS

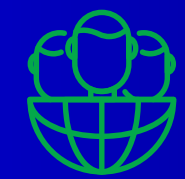


Since July 2022, EU candidate member



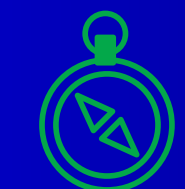
Capital

Chişinău ca. 814,000



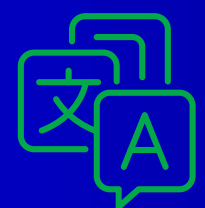
Population

2.6 million



Area

33.874 km²



Languages

 Romanian (official)



Direct flights

to 21 countries/ 42 cities (5 charter flights)

Global Innovation Index
2022

56 of 132

GDP 2022

\$ 14.810 bln

GDP per capita 2022

\$ 5,528.59

Index of economic Freedom
2023

Score 58.5
World Rank 96

Employment rate for (20-
64 age)

51,1%

THE REPUBLIC OF MOLDOVA - YOUR BRIDGE TO WEST AND EAST

FREE TRADE AGREEMENTS WITH:

- European Union – Moldova Association Agreement (DCFTA) – 2014
 - Community of Independent States (CIS) – 2012
 - GUAM Countries – 2002
 - CEFTA Countries – 2007
 - Turkey – 2017
 - UK-Moldova Strategic Partnership,
Trade and Cooperation Agreement -2020
 - The European Free Trade Association - 2023
- Agreements on mutual promotion and protection
of investments (34 countries)



MOLDOVAN TRADE STRUCTURE

EXPORTS 2022

Total volume of Moldovan Exports
4,355 mln. USD

+37,8%



European
Union

2540 mln. USD
(58 %)

+32%



Commonwealth of
Independent States

1043 mln. USD
(24 %)

+123%

Other
Countries

749 mln. USD
(17,3 %)

-0,13 %

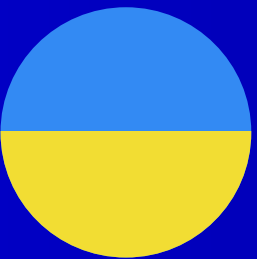
MOLDOVAN TRADE STRUCTURE

EXPORTS 2022



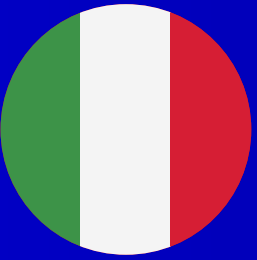
Romania

28.6%



Ukraine

16.6%



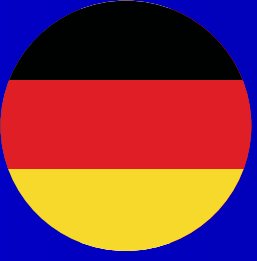
Italy

7.6%



Turkey

7.0%



Germany

5.3%



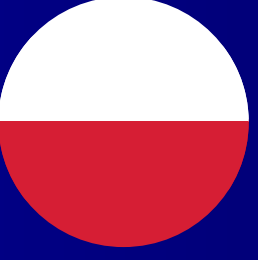
Russian Fed.

4.4%



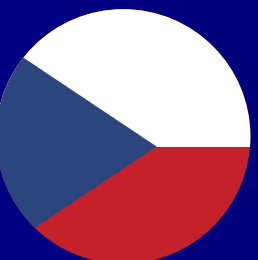
Bulgaria

3.3%



Poland

2.8%



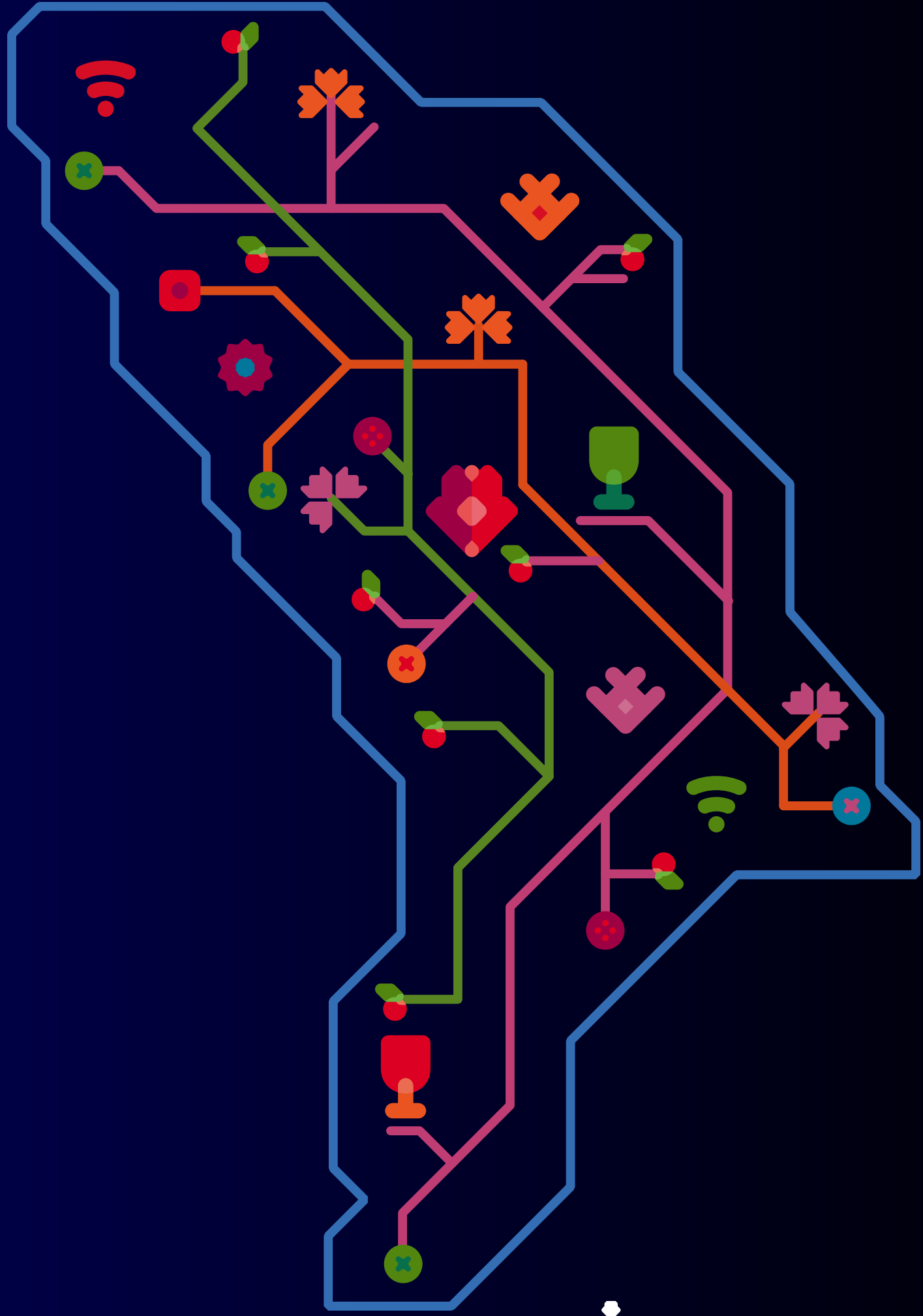
Czech Republic

2.4%



Belarus

1.9%



MOLDOVAN TRADE STRUCTURE

IMPORTS 2022

Total volume of Moldovan Exports
9219,1 mln. USD

+28.6%



European
Union

4364,8 mln. USD
(47,3%)
+38.6%

Other
Countries

2,668 mln. USD
(29%)
+25.5%

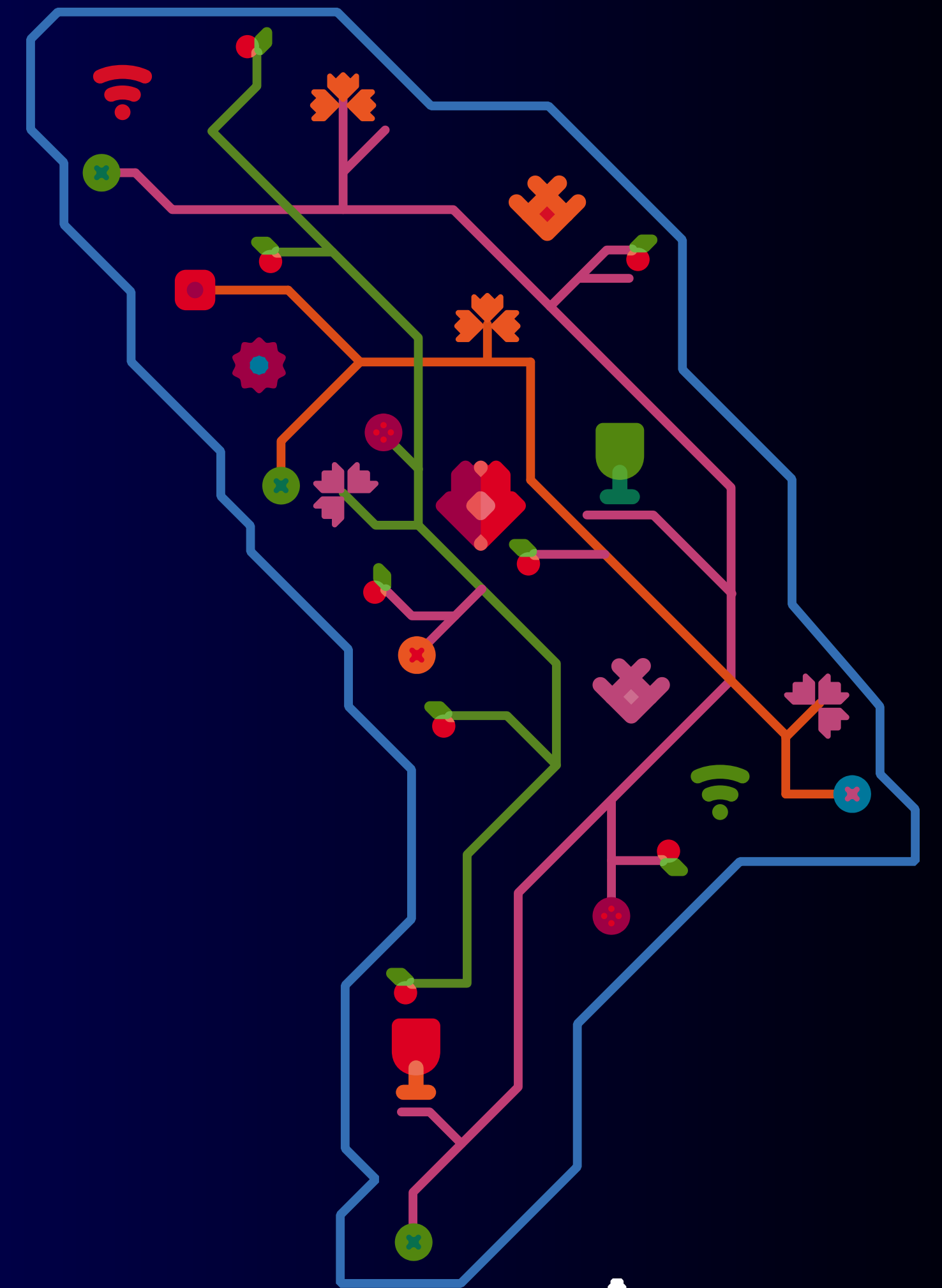
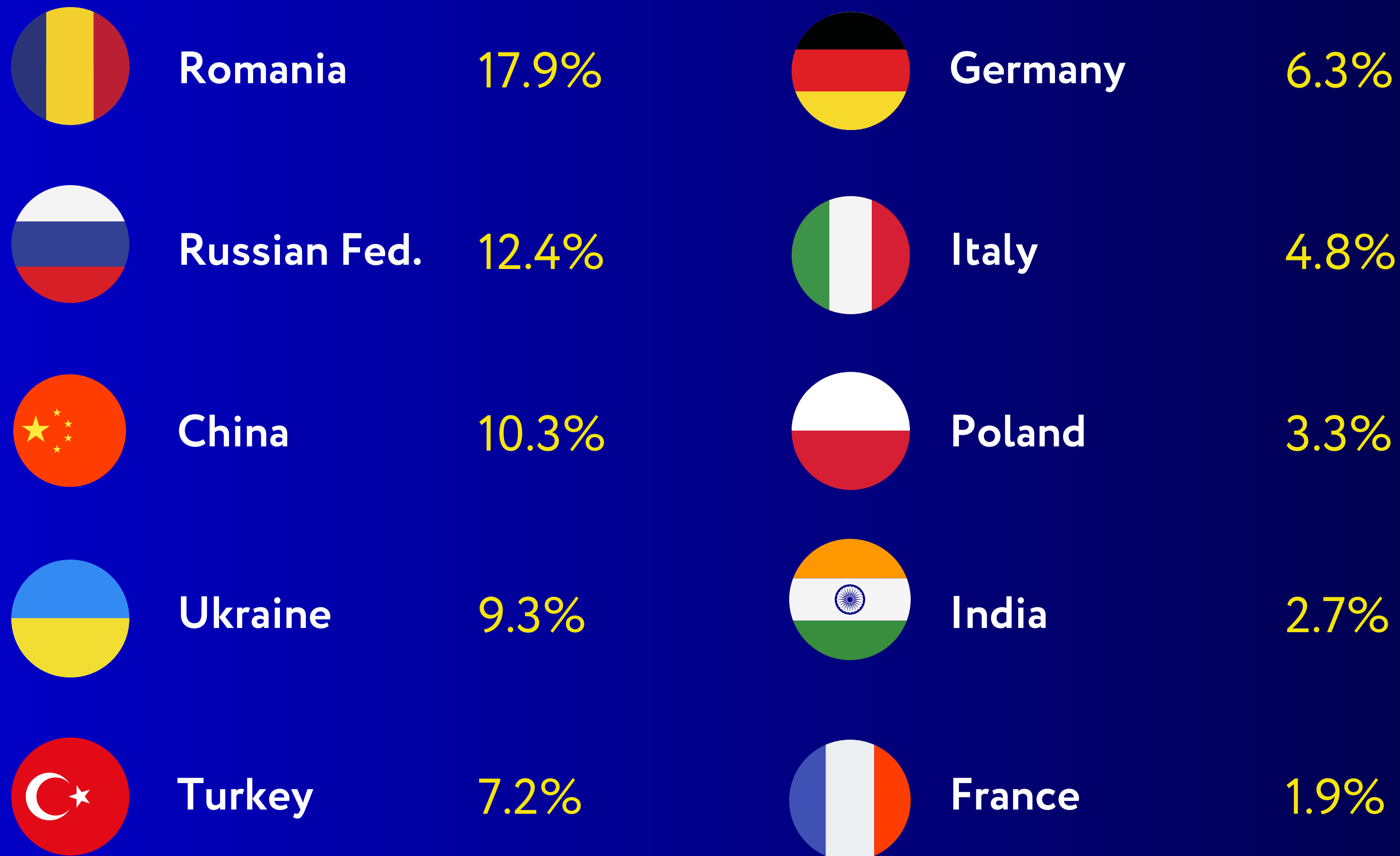


Commonwealth of
Independent States

2185,6 mln. USD
(23,7%)
+14.5%

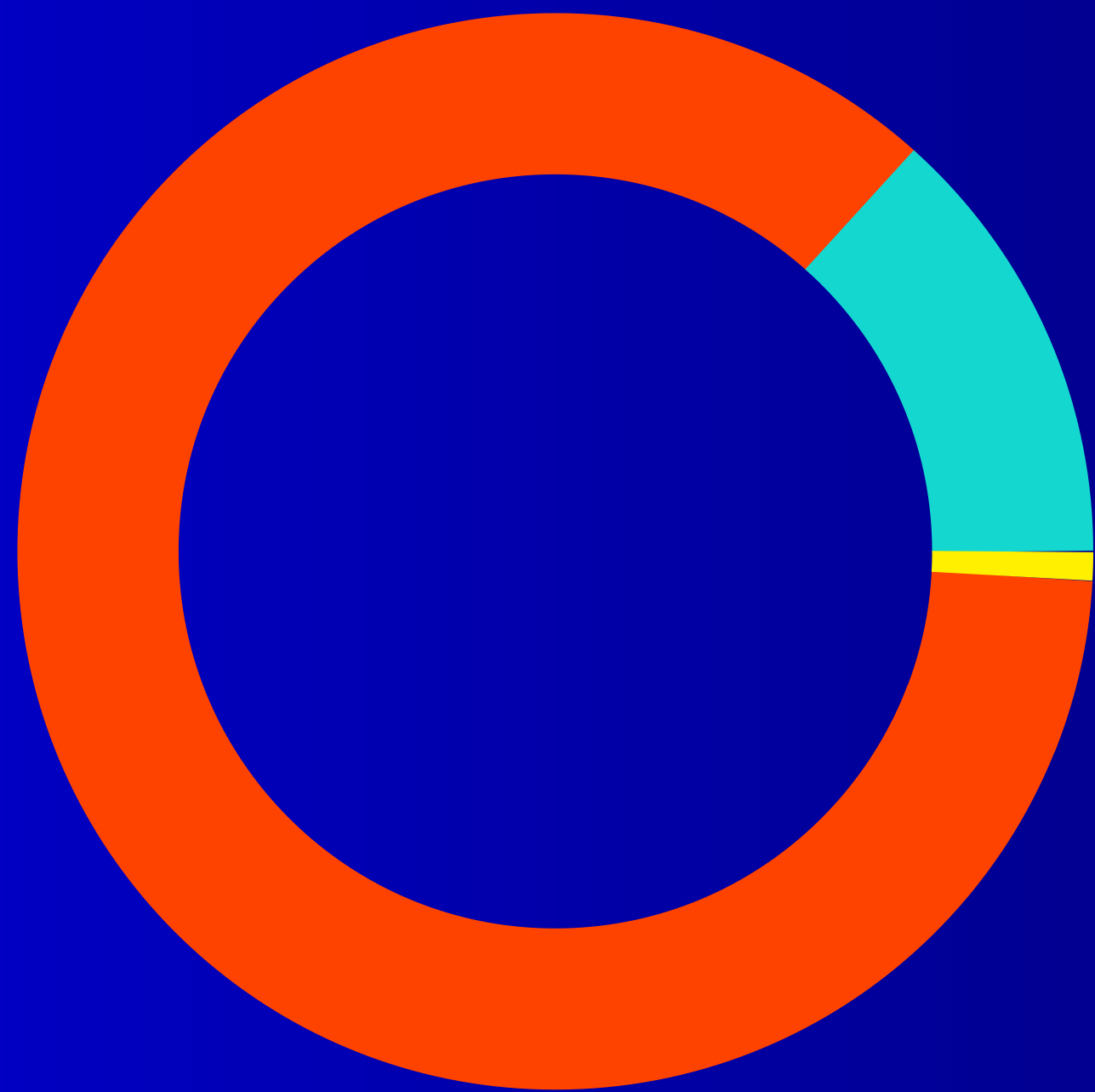
MOLDOVAN TRADE STRUCTURE

IMPORTS 2022



FOREIGN DIRECT INVESTMENTS - 3 years

Direct investments
in the form of shares
and accumulated shares



European Union
countries

■ **83,4%**

CIS
countries

■ **3,65%**

Other
countries

■ **12,86%**



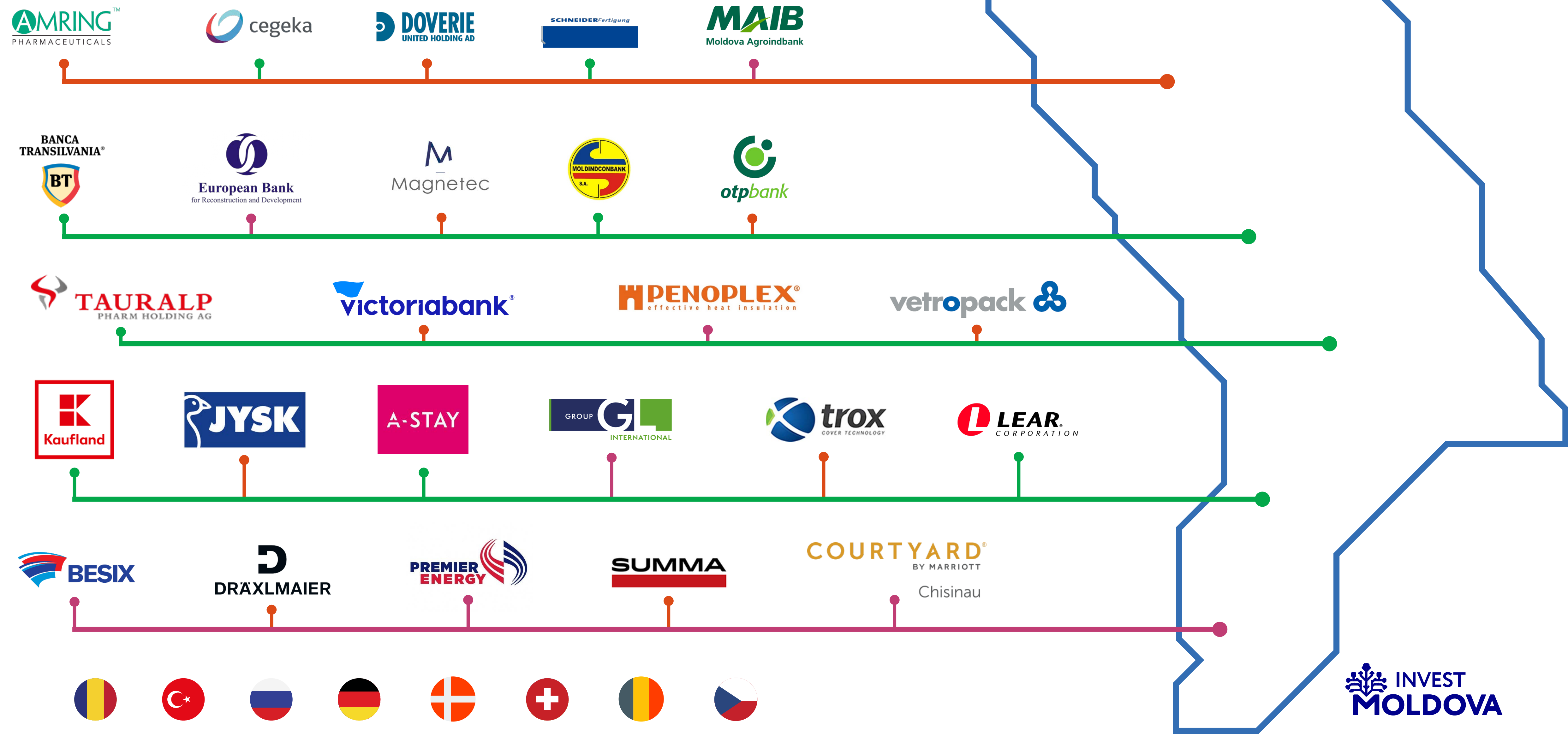
FDI net inflows
\$ 905.23 million

New investments in Moldovan
enterprises
\$ 831.89 million

Reinvestment of profits by foreign investors
in Moldovan subsidiary companies
\$ 281.68 million

Net foreign capital inflows in the form of
FDI in the Republic of Moldova
1.3% in relation to GDP

FDI INVESTMENTS IN THE LAST 5 YEARS



DIGITALIZATION

- Online **one-stop-shop** for permits
- Online one-stop-shop for **state reporting** (tax, social, and medical insurance, statistics)
- Unilateral **recognition of the EU e-signatures**
- Possibility to obtain the **Moldovan e-signature** abroad
- Introduction of the **electronic power of attorney in relations with public authorities**

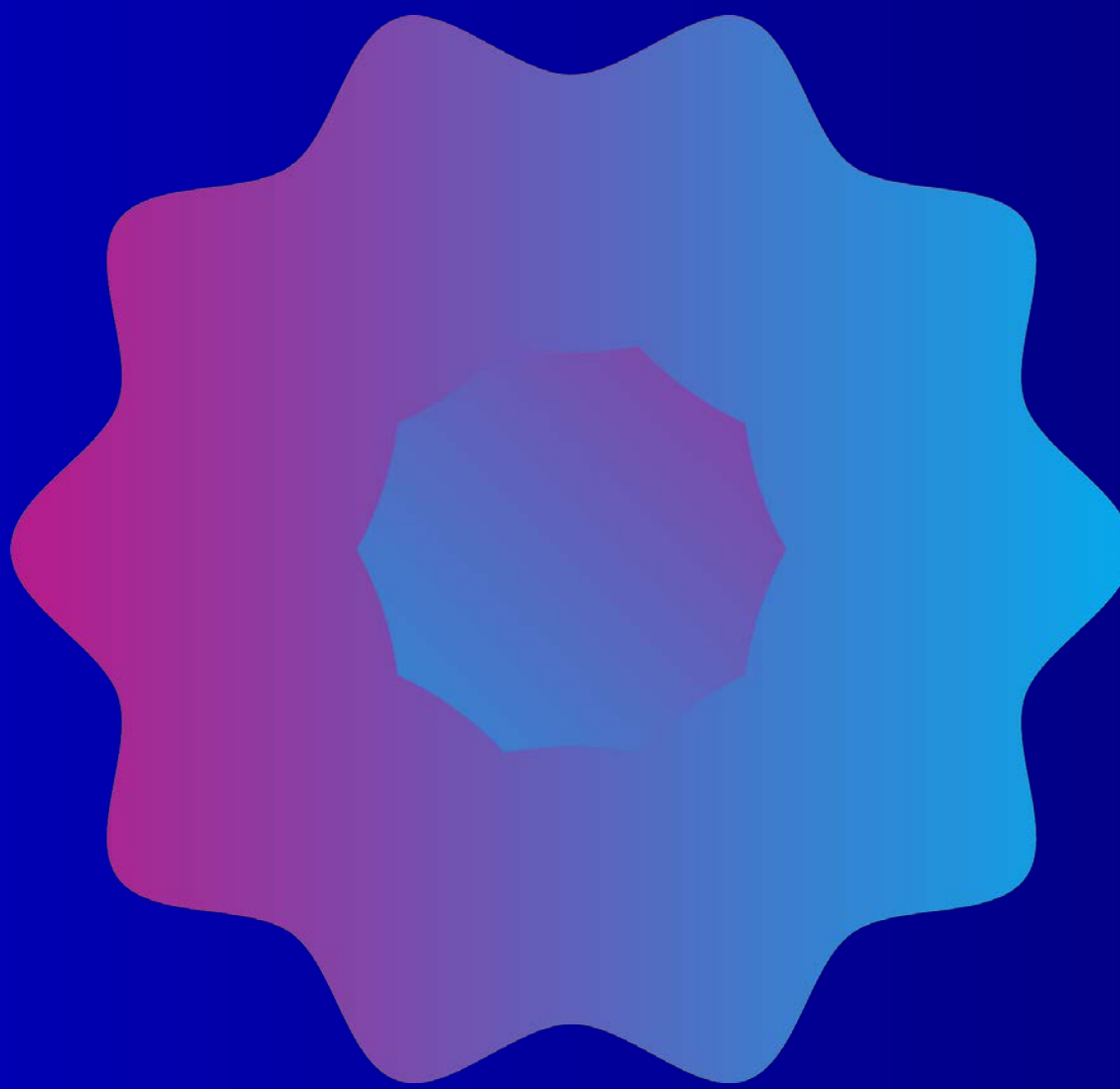
M·Tender

Pay

Notify
SERVICIUL GUVERNAMENTAL DE NOTIFICARE

Sign

VISA
MOLDOVA

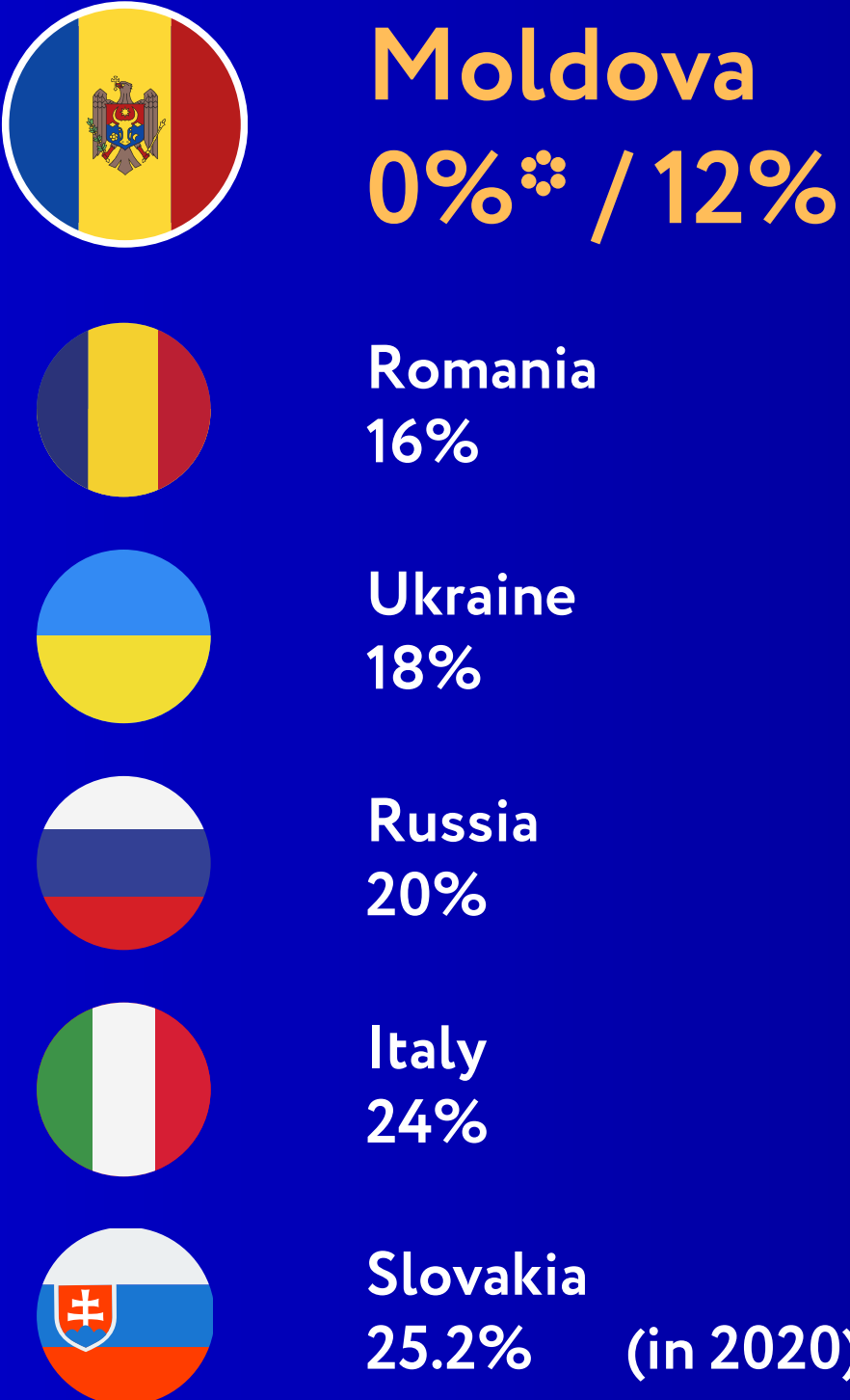


OPERATING COSTS & TAXES, COST OF LIVING AND BUSINESS

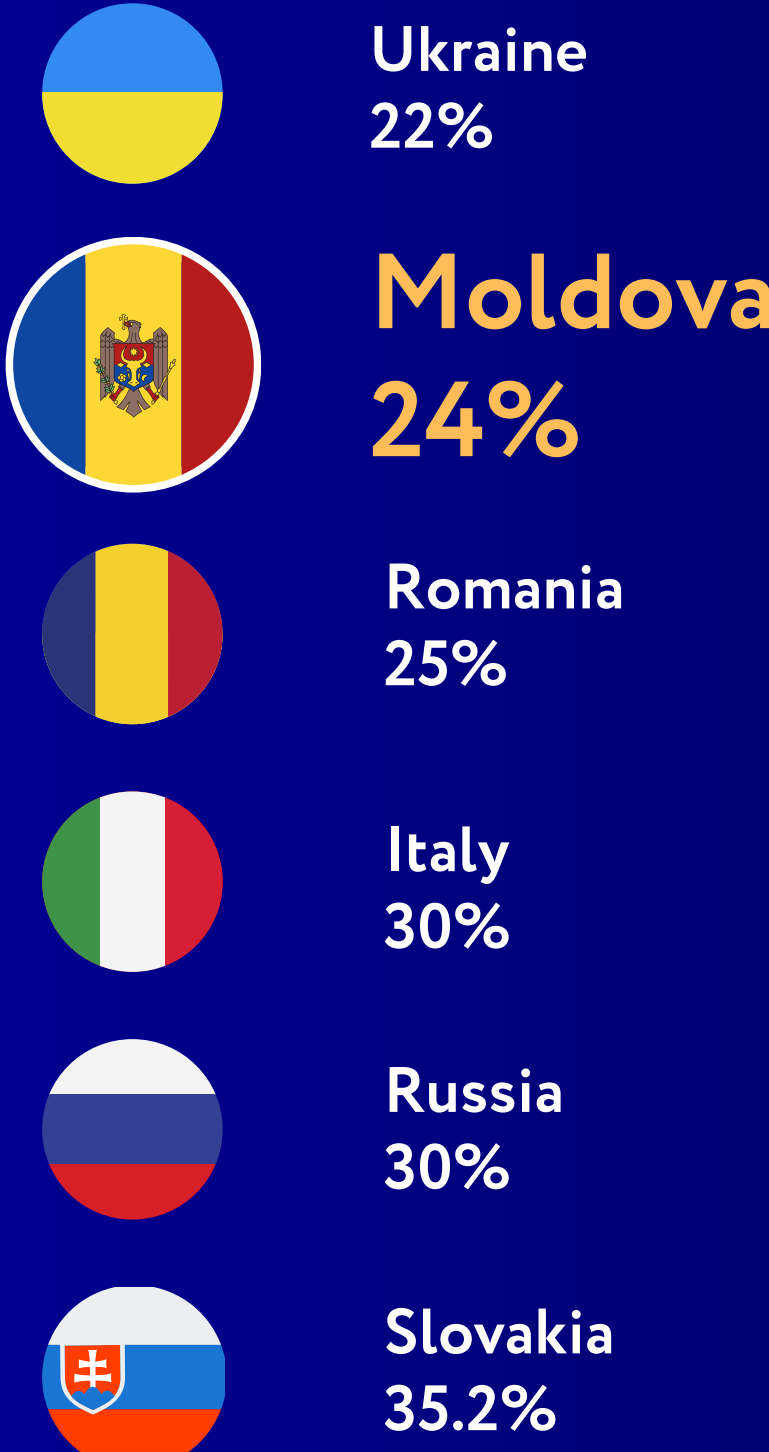


INVESTMENT FRIENDLY FISCAL SYSTEM

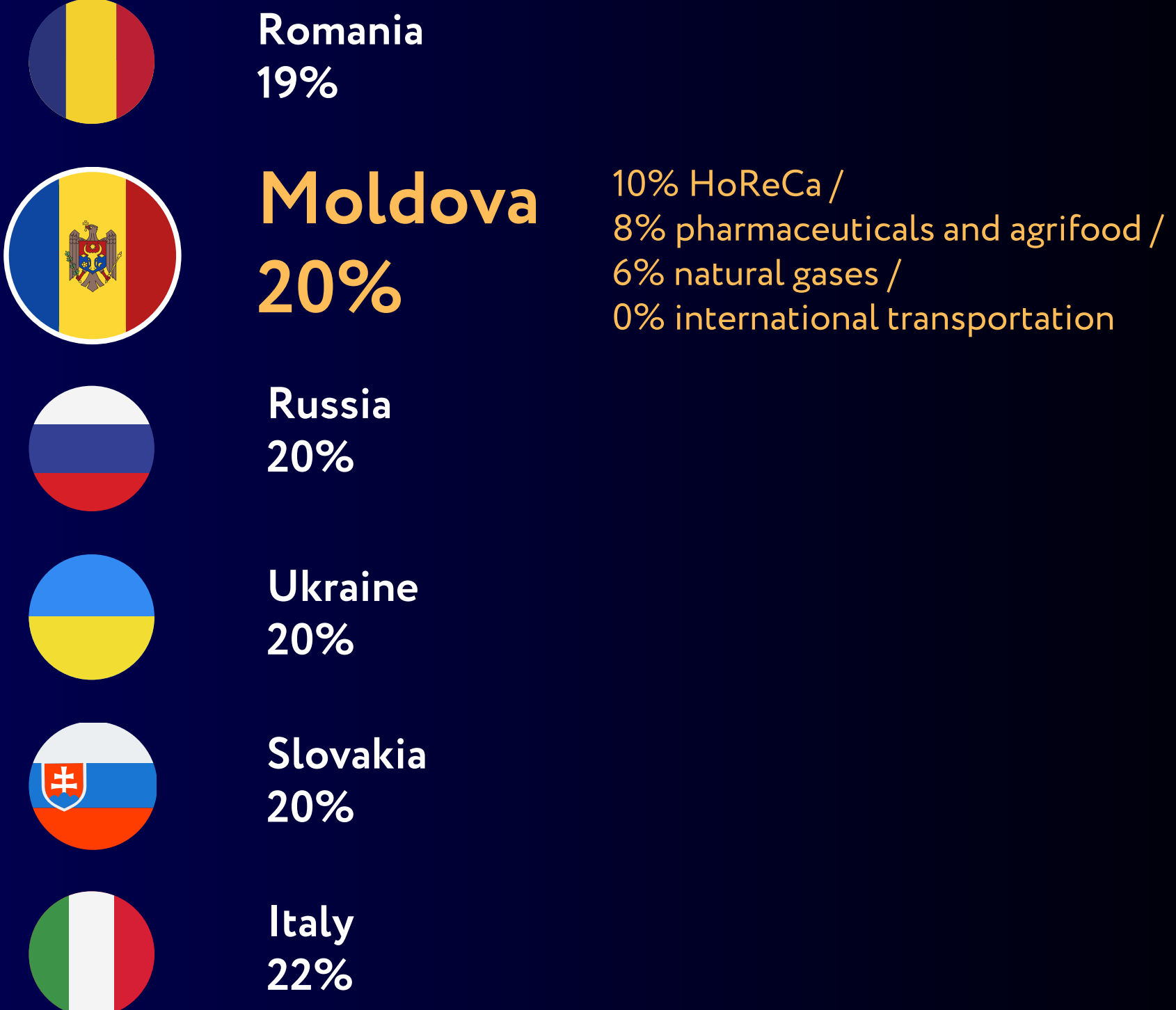
Corporate Income Tax



Social Insurance Contributions



Value Added Tax



*on undistributed profits of SMEs

FREE ECONOMIC ZONES

7 FEZ/ 34 subzones



INCENTIVES

0%

VAT

0%

Excise and custom duties

0%

CIT for 3/5 years when investing 1/5 million USD

10

years state warranty in case of change of legislation



AVERAGE LABOR COST, 2021

AVERAGE WAGE, EUR*				
	Hourly rate (fully loaded)	Net salary	Gross salary	Total company cost
Plant manager	17.57 – 36,90	1900 - 4000	2500 - 5000	3000 - 6000
Functional Managers**	12.23 – 17.61	1300 - 1950	1600 - 2400	2000 – 3000
Engineer	4.20 – 5.24	470 - 585	570 – 710	700 - 900
Shift leader	3.32 - 4.43	360 - 480	450 – 600	550 - 750
Qualified operator	2.40 - 2.73	260 - 300	325 – 370	400 - 450

* Ranges depend on regions

** Finance, Operations/ Production managers are on the upper part of the salary band

Source: Invest Moldova survey

RENTAL PRICE AND REAL ESTATE COSTS



0.5-7.0 EUR/m²
in FEZs Moldova



3.5-4.5 EUR/m²
in Romania



4-5 EUR/m²
in Serbia

Consumer Prices (incl. rent)
in Chişinău are:

21% - lower than in Budapest

17% - lower than in Bucharest

17% - lower than in Krakow

Real Estate costs 2022

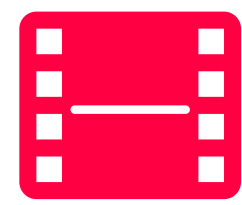
- Office spaces **10-20 Euro** per m²
- Industrial - **4-7 Euro** per m²
- Logistics - **3-8 Euro** per m²
- Taxes - **0.05** to **0.4%**



COST OF LIVING & QUALITY OF LIFE



Apartment rent (1 studio)
in city center: **250-300 EUR**



Movie, theatre, opera
ticket 1 person: **5 EUR**



One-way ticket for
public transport: **0.30 EUR**



Taxi Ride ca. **3-4 EUR/trip**
within city



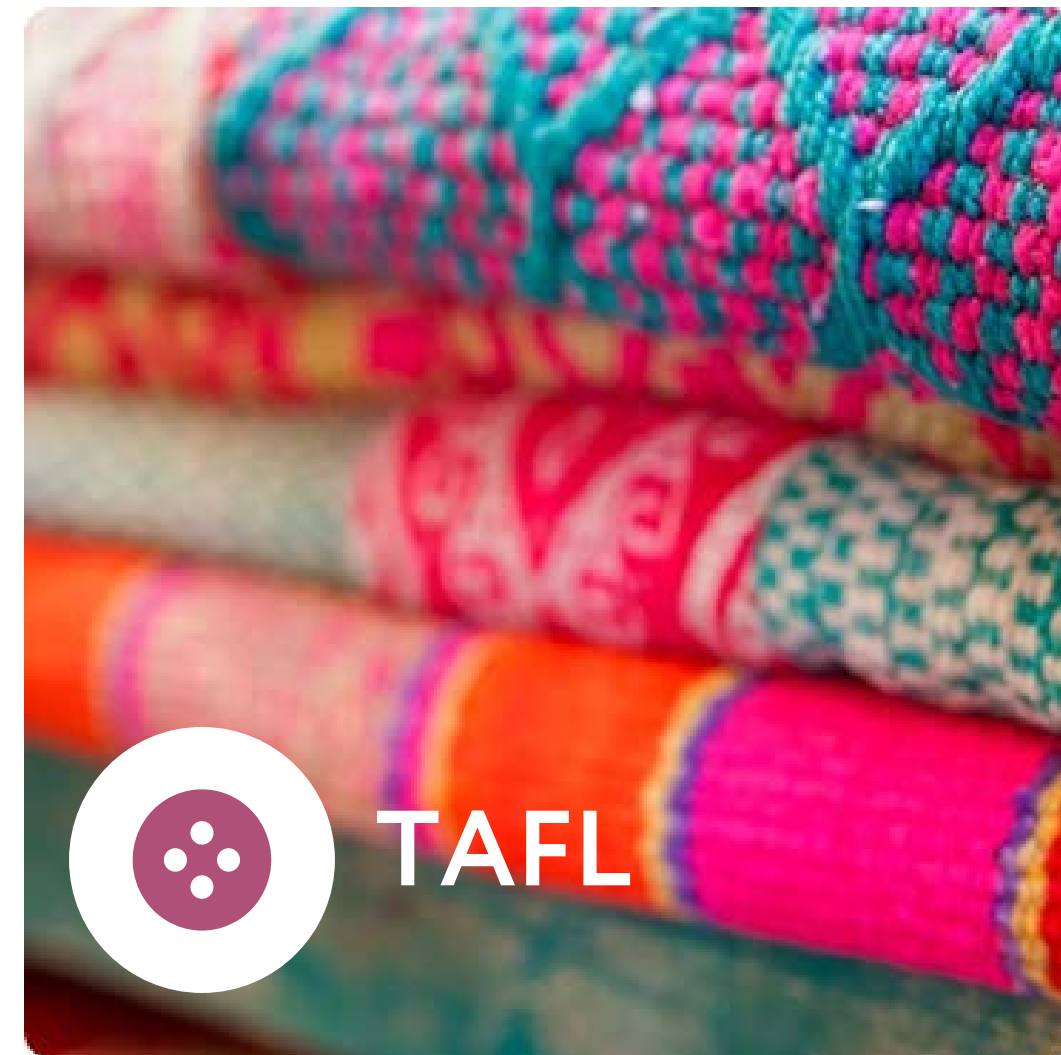
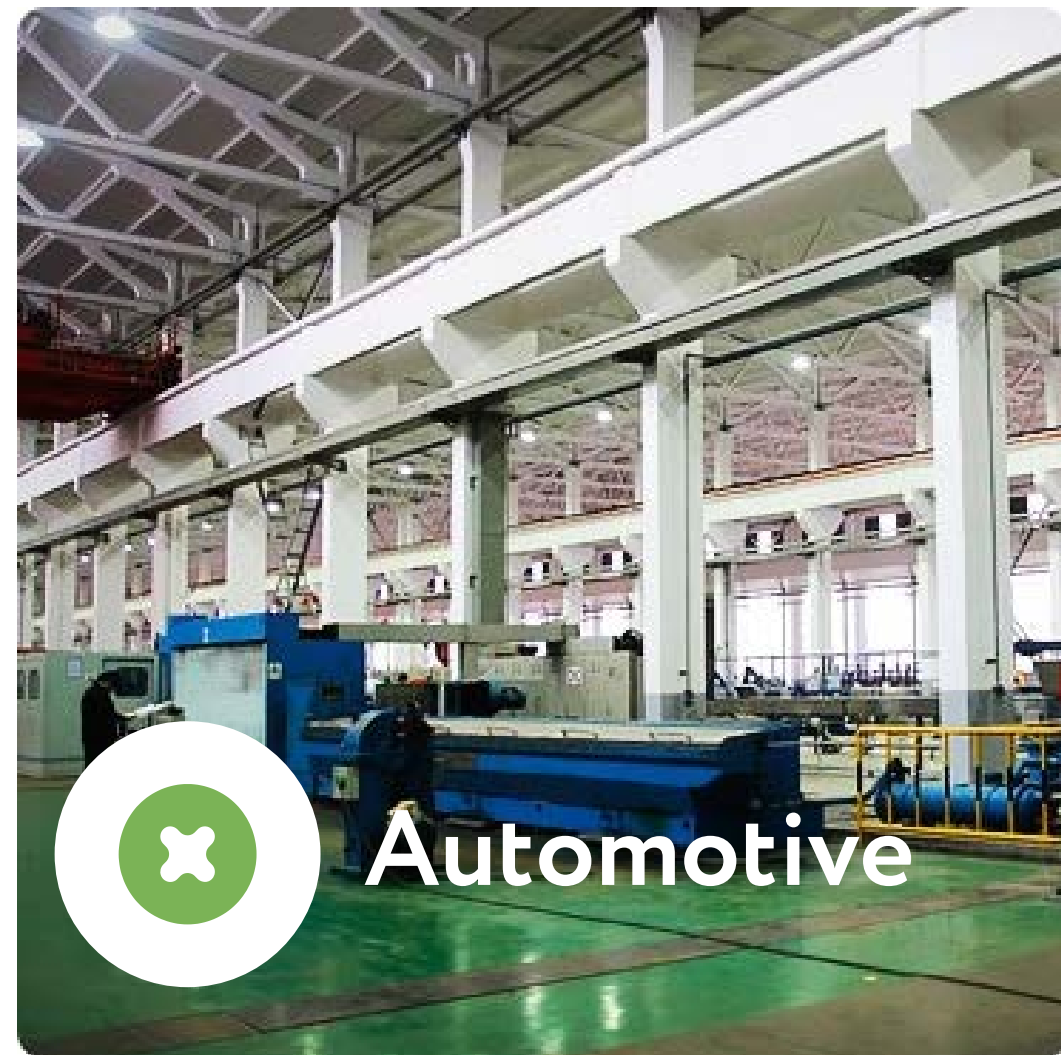
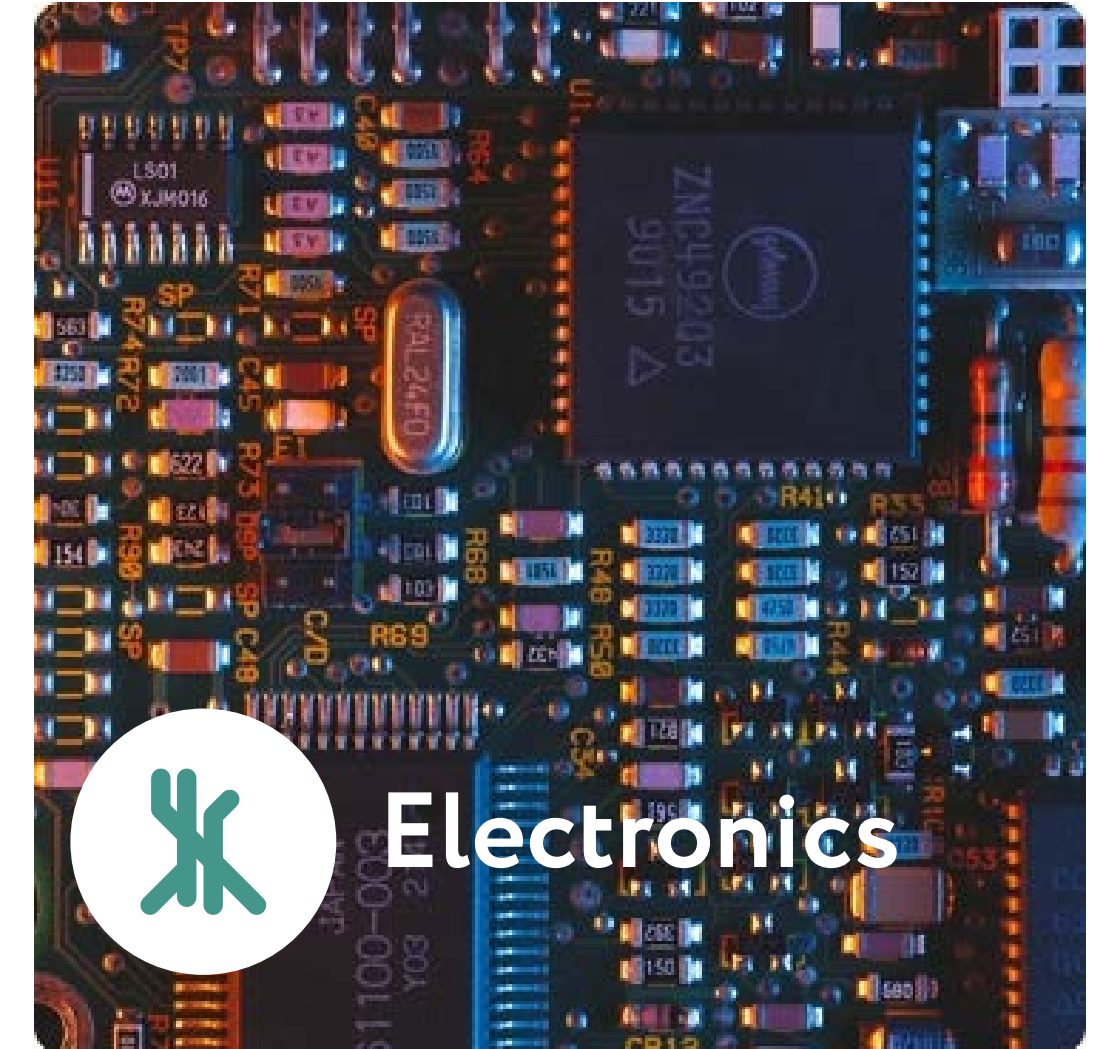
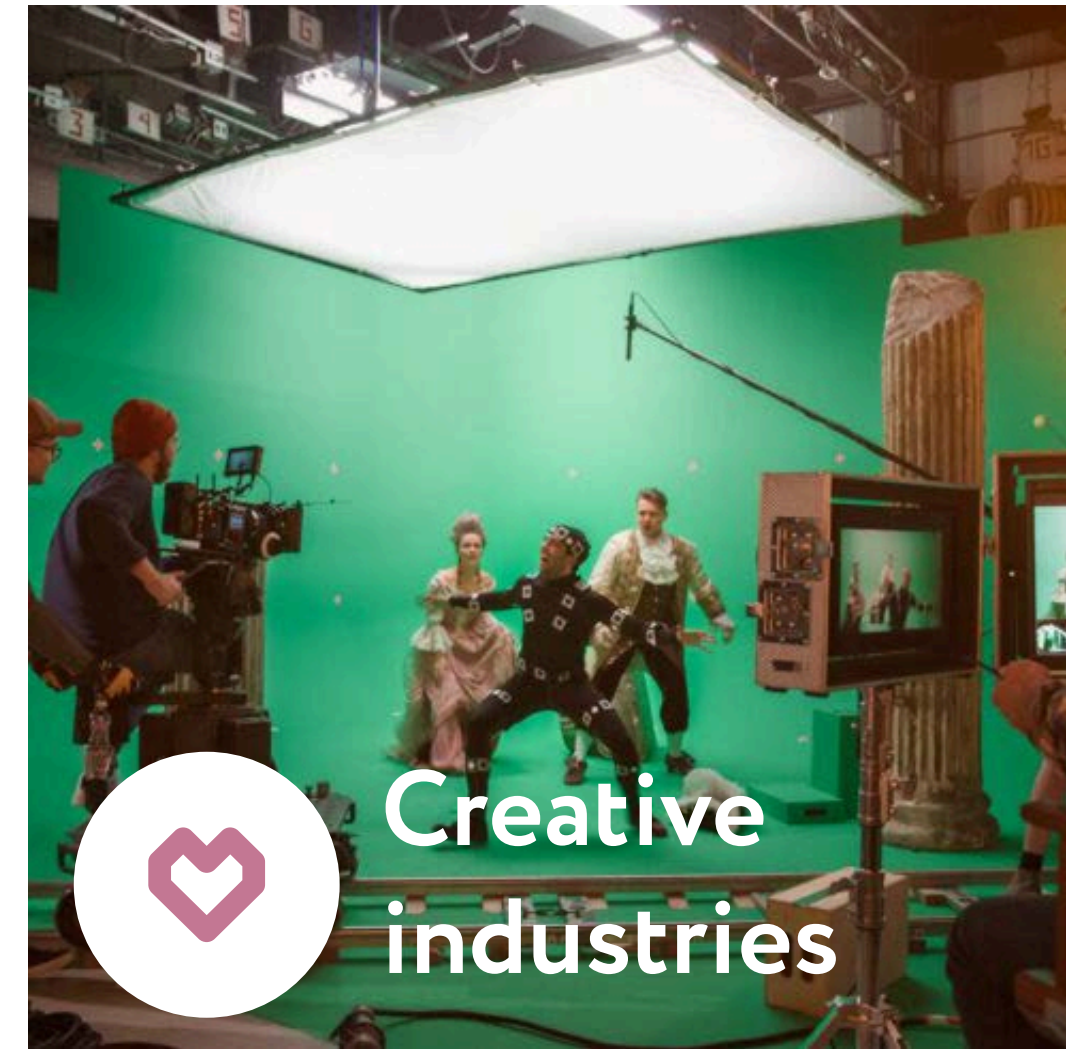
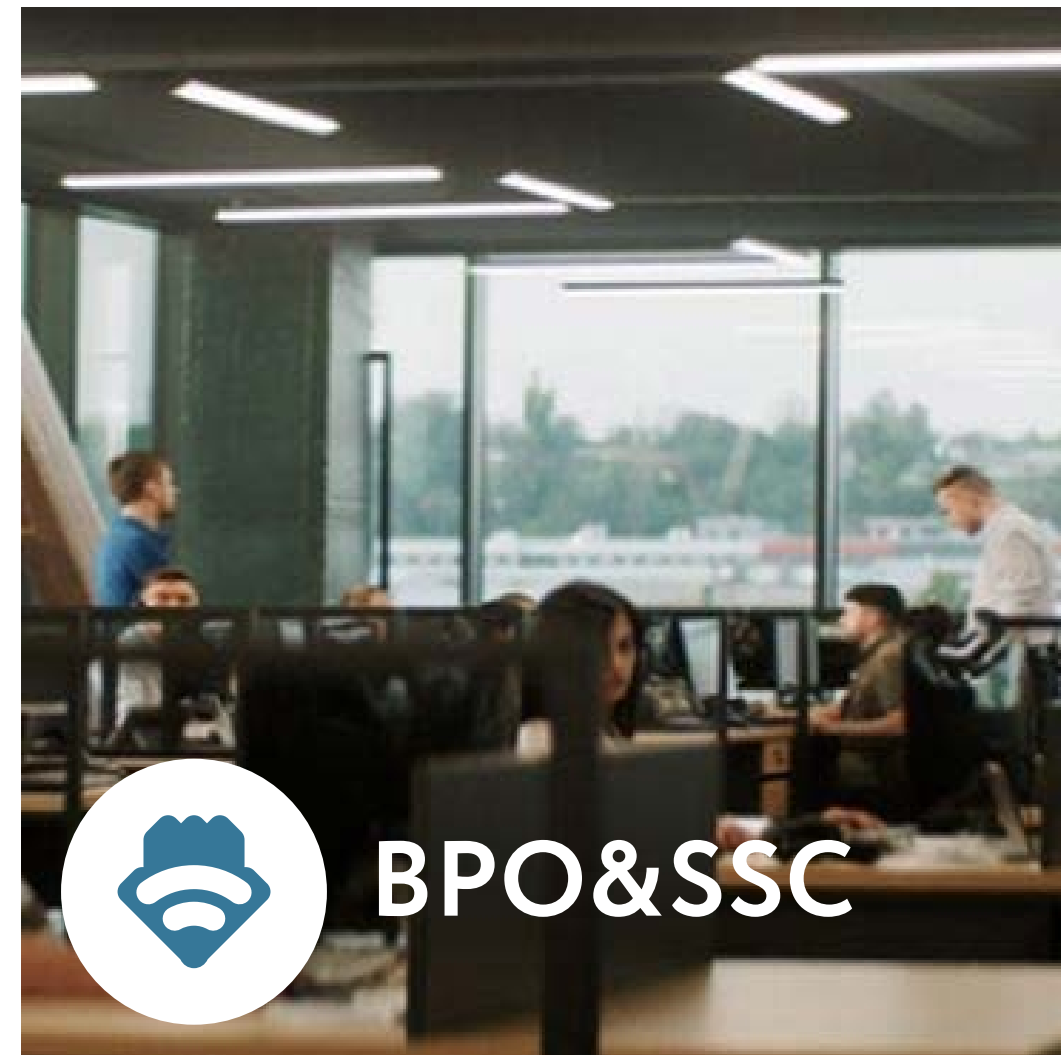
Mid-range restaurant, three-course
meal for 2 **20 EUR**



International hotel chains Radisson, Marriott,
Best Western: **rates from 70 EUR/night**



STRATEGIC SECTORS



INFORMATION AND COMMUNICATIONS TECHNOLOGY SECTOR

3rd and fastest growing sector of the economy
~7,4% of GDP (incl 4,2% for IT)

Dedicated policies applied
(**Strategic framework**, **Law on IT Parks** and on **IT Visa**)

Highly qualified & multilingual human resource
(over **30k employed ICT** professionals)

Global top 5 by the accesibility of Gigabit Internet
(after Singapore, South Korea, Malta and Monaco)

IT Services and **products** – one of the main exports
(surpassed wine exports)

Moldova ranks 8th in the world and first in
Easter Europe in the ranking of countries
with the cheapest mobile internet

The average price paid for **1Gb** of internet is
\$0.26, according to cable.co.uk.
This price is **50-60%** lower than the prices
in Romania, Ukraine or Russia and 3 times
lower than in Serbia and Belarus.

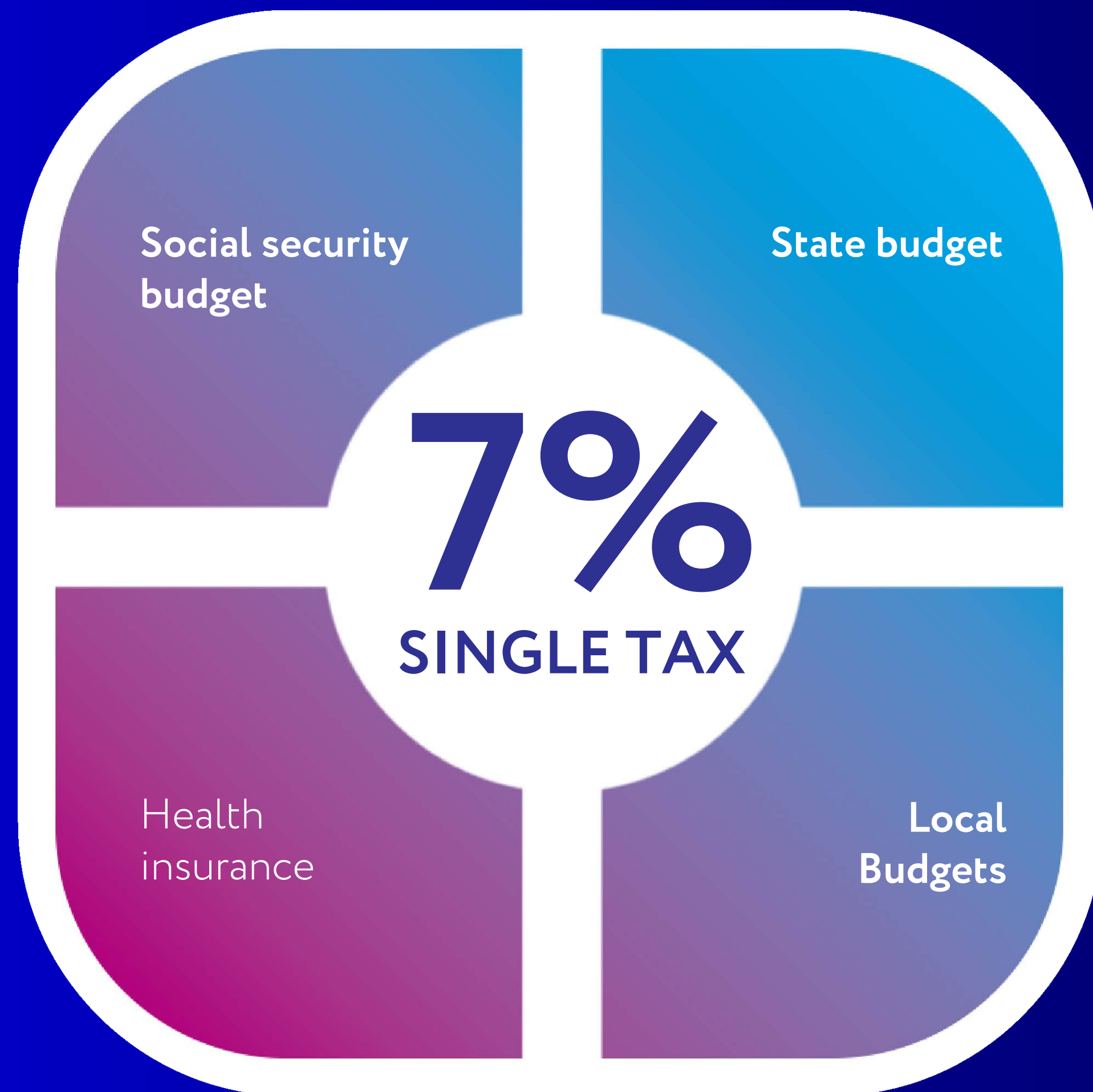
98%

- points of presence of
fiber optic backbone
network (PoP)

- coverage of mobile
communications
networks (4G)

MOLDOVA INOVATION TECHNOLOGY PARK

Flax tax system for the residents of the MITP at 7% of the sales income, incorporating:



Key benefits

Virtual presence

Reduced tax burden

Simplified administration

IT Visa fast and easy

State guarantee

MOLDOVA INOVATION TECHNOLOGY PARK

www.mitp.md



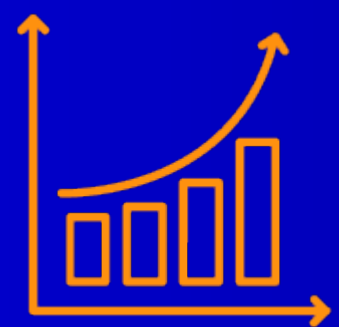
1,453

ACTIVE RESIDENTS



216

COMPANIES WITH FOREIGN CAPITAL



10.8 mlrd Lei

FORECASTED REVENUE FOR 2023



38

COUNTRIES



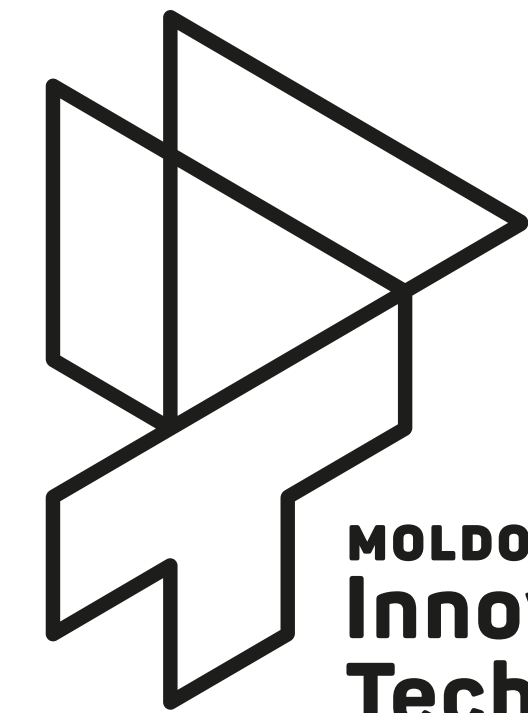
19,400+

EMPLOYEES



1,060

NEWLY CREATED COMPANIES



MOLDOVA
Innovation
Technology
PARK

BEST ECOSYSTEM PRACTICE
BY INTERNATIONAL
TECHNOLOGY UNION (2019)

AUTOMOTIVE AND ELECTRONIC SECTOR

14%

of GDP (2020)

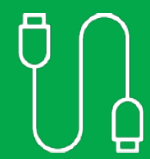
20500

people employed

26%

of total country exports

- 1% of all cars have components Made in Moldova
- 120 cities have components for public transport produced in Moldova
- The longest Nanowires in the world was produced in Moldova (4km)



Cable assemblies and wiring harnesses



Electronics components and systems



Foam & felts

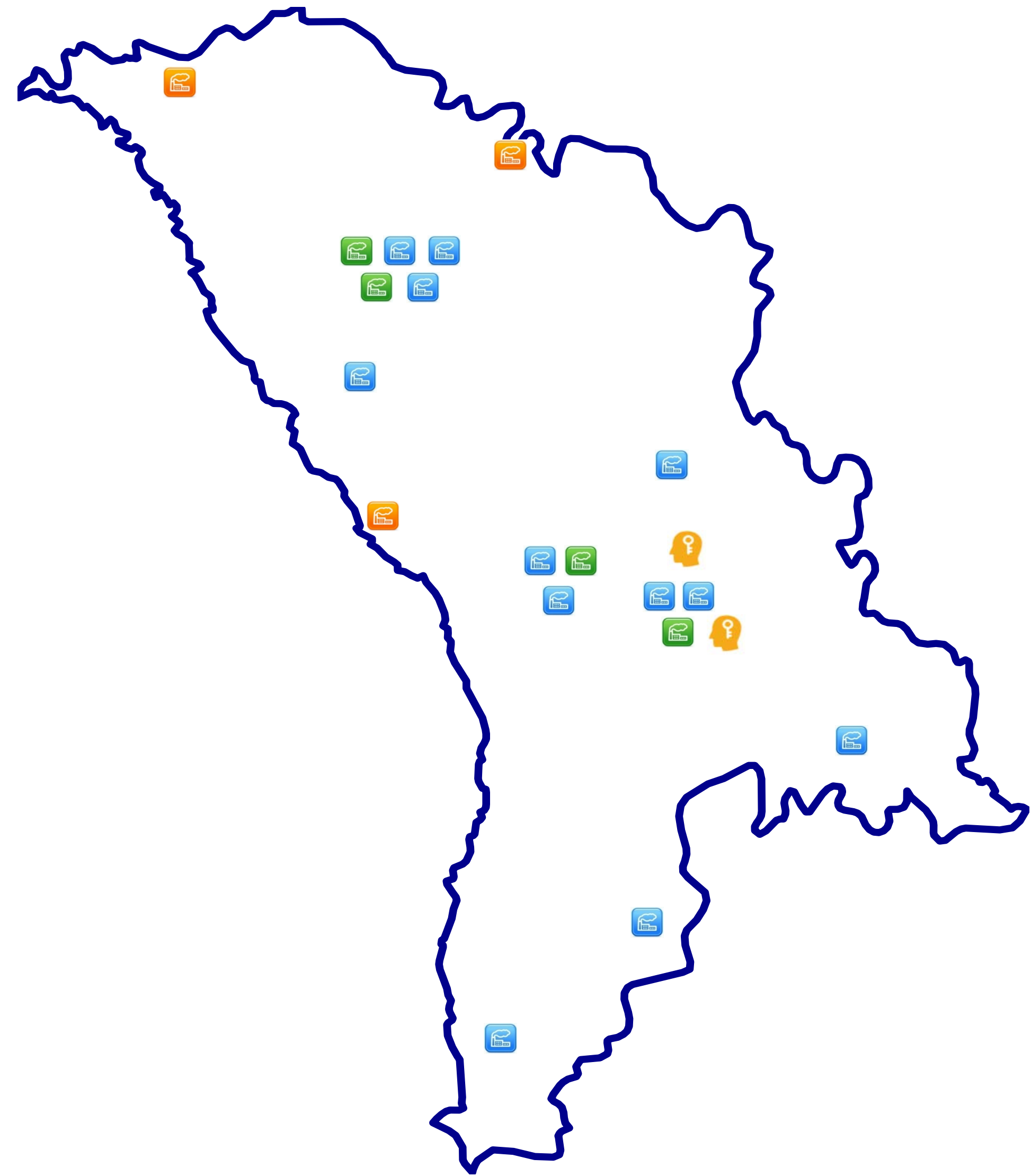


Injections & molded parts



Car seat covers, trim

AUTOMOTIVE COMPANIES ON THE MAP



ELECTRONICS

M
Magnetec

BLACKSEA-EMS

EQUIPTEST
TEST · SUPPORT · INNOVATE

Electromanufacturing
sumida

R&D

AROBS
Software

DRAXLMAIER

TEXTILES

LEAR
CORPORATION

CONFEZIONI ANDREA

trox
COVER TECHNOLOGY

QUALITY HUB
quality in everything we do

WIRE HARNESS

GG
Gebauer & Griller

Sammy
CABLAGGI

Kab-lem
GROUP

SUMITOMO ELECTRIC
BORDNETZE GmbH

DRAXLMAIER

INTROSCOP
Automotive

DRAXLMAIER

Fujikura
Automotive Group

Coroplast

WHETEC
international

SCHNEIDERFertigung

Succes Stories

4 plants
Draexlmaier

2 plants Gebauer &
Griller

2 plants Fujikura

AGRICULTURE AND FOOD PROCESSING SECTOR

8%

Share of agricultural Production in GDP

34.5%

Growth since 2018

44.6%

Of total exports

145

Export countries

8%

VAT (standard VAT rate – 20%)



Viticulture and Wine
largest share of exports

77

countries



Fruits and Vegetables

55%

of total export volume

POTENTIAL
IN ORGANIC
FARMING



WINE INDUSTRY 2022




WINE OF
MOLDOVA
A LEGEND ALIVE

Value mln.\$


 24,9 mln.\$

 8,7 mln.\$

 7,6 mln.\$

 7,3 mln.\$


 5,7 mln.\$

 3,2 mln.\$

 2,8 mln.\$

 2,8 mln.\$

 2,6 mln.\$

 2,5 mln.\$

20th

wine producer in the world (2022)

7%

agricultural surfaces

7%

of Moldova's total export

#1

in the world with
the highest density
of vineyards

#6

in Europe by
vine surfaces

200

wineries

+

900+

enterprises & 6
institutions of
Education working
for Wine and
Oenotourism,
Research and
Technology



GUINNESS BOOK – Mileștii Mici
largest winecellar by number of bottles
(over 1.5 million bottles)

Cricova
- underground wine city,
- over 70 km galleries

National Wine Day
(20 editions)

INVEST
MOLDOVA

**INVESTORS COMING FROM
60 COUNTRIES**
over 10 000 foreign/ joint companies



WHY MOLDOVA?

✔ **Strategic**
geographical
location

✔ **Multilingual**
population and
affordable labour force

✔ **Competitive**
operational
costs

✔ **Advanced**
IT infrastructure
at competitive costs

✔ **Digital**
in Public services
(E-Government,
E-Documents,
One-stop-shop)

✔ **Special**
Government Incentives
– Law on IT Parks, FEZ
and Industrial Parks

✔ **Attractive**
fiscal system

GROW IN MOLDOVA

a promise & an invitation



www.invest.gov.md